

Sunish Sharma

Managing Director

Education:

Indian Institute of Management; MBA, 1997

Indian Institute of Cost and Work Accountants; Cost & Work Accountant, 1997

Delhi University; B Com, 1995

Former Position:

Engagement Manager, McKinsey & Company, Inc.



At General Atlantic since 2004

Sunish Sharma is a Managing Director at General Atlantic, a global growth equity firm. He works out of the Mumbai office and focuses on opportunities in India and the Asia-Pacific region. Sunish has extensive experience in the area of IT and business process offshoring, and focuses his efforts within GA on the firm's Enterprise Solutions, Healthcare, and Consumer sector. In addition to identifying potential investment opportunities, Sunish has been working closely with a number of General Atlantic Indian and global portfolio companies. He was a director at Sharekhan and an alternate director on the Hexaware, Infotech Enterprises, and IBS board.

Prior to joining General Atlantic in 2004, Sunish worked at McKinsey & Company Inc. for six and a half years. He spent the majority of his time in their Telecom, IT and BPO group serving several Indian and MNC clients on multiple offshoring engagements and M&A transactions. Sunish has co-authored the first 2 NASSCOM-McKinsey reports on the IT and BPO sector.

Sunish is a gold medalist from Indian Institute of Management, Calcutta where he did his MBA after graduating with honors from Delhi University. Sunish also holds a cost accounting degree.